

Effective Date: December 23, 2021

8888 Keystone Crossing
Suite 375
Indianapolis, IN 46240

Re: Letter of Authorization for Request for Proposal 22-68786, Indiana Department of Administration for Information Technology (IT) Software Value-Added Reseller

LETTER OF AUTHORIZATION

Carahsoft Technology Corp. ("Carahsoft") is The Trusted Government IT Solutions Provider®, supporting Public Sector organizations across Federal, State and Local Government and Education and Healthcare. As the Master Government Aggregator® for our Software Publisher partners, we deliver solutions for Cybersecurity, MultiCloud, DevSecOps, Big Data, Artificial Intelligence, Open Source, Customer Experience and more. Working with resellers, systems integrators and consultants, our sales and marketing teams provide industry leading IT products, services and training through hundreds of contract vehicles.

Carahsoft is an authorized distributor and/or reseller for the Software Publishers listed in *Appendix A*.

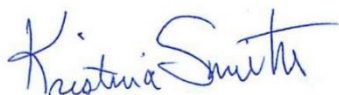
As of the date of this letter, **SHI** ("Reseller") is a reseller in good credit standing with Carahsoft. Subject to applicable Software Publisher restrictions, Reseller is authorized to purchase products from Carahsoft.

The information contained herein is valid as of the date of this letter, and Carahsoft assumes no obligation to update information in the event of change in Reseller's credit standing or the products available from Carahsoft.

Verification regarding Reseller status and eligibility may be referred to:

Corey Rooney
Partner Business Manager
703.871.8590
corey.rooney@carahsoft.com

Sincerely,



Name: Kristina Smith
Title: Contracts Manager
Telephone: 703.871.8503
Email: contracts@carahsoft.com

Appendix A: Carahsoft Line Card

Carahsoft Technology Corp. is an authorized distributor (or similar) for more than 300 unique Software Publishers, including many Software Publishers that currently support governmental entities within the State of Indiana.

Software Publishers	
Adobe Systems	Microsoft Corporation
Amazon Web Services	MongoDB
Atlassian	Progress Software
BeyondTrust	Rapid7 LLC
Cardinality.ai	Red Hat Software
Experian Marketing Solutions LLC	Salesforce
FireEye Inc.	SAP Business Objects
Genesys	Snowflake
Greyheller LLC (Appsian)	Solarwinds
IBM	Tableau
KnowBe4	Veritas
LinkedIn Corporation	Vlocity, Inc.
McAfee	VMware

A more detailed list of the Software Publishers on Carahsoft's line card can be found on the following pages.

Carahsoft Technology Corp. is The Trusted Government IT Solutions Provider®, supporting Federal, State and Local Government agencies and Education and Healthcare organizations. As the Master Government Aggregator® for our vendor and reseller partners, we deliver solutions for Cybersecurity, MultiCloud, DevSecOps, Big Data, Artificial Intelligence, Open Source, Customer Experience and more.



VMware is the global leader in virtualization and cloud computing solutions from desktop to datacenter. All 15 cabinet level agencies, military services, numerous DoD agencies, and many other federal agencies rely on VMware to avoid IT infrastructure costs, ensure continuity of operations and provide secure endpoints.

888-6VMWARE
888-686-9273



Amazon Web Services provides a highly reliable, scalable, low-cost infrastructure platform in the cloud that powers hundreds of thousands of businesses in 190 countries around the world. With data center locations in the U.S., Europe, Brazil, Singapore, Japan, and Australia, customers across all industries are taking advantage of the low-cost, agile, flexible, and secure solutions that AWS offers.

888-662-2724



Symantec enables government agencies to have confidence in their IT infrastructure. Helping agencies protect and manage mission-critical information and interactions, Symantec delivers software and services that address risks to security, availability, compliance and performance.

877-GOV-SYMC
877-468-7962



Palo Alto Networks is the next-generation security company maintaining trust in the digital age by helping organizations prevent cyber breaches. Palo Alto Networks' security platform safely enables applications, users and content, empowering government agencies to securely and efficiently move their missions forward.

855-6NEXTGN
855-663-9846



Veritas Technologies is the global leader in enterprise backup and data recovery solutions. Agencies and organizations rely on the Veritas Enterprise Data Services Platform to automate enterprise data protection, ensure 24/7 availability of mission-critical and citizen-facing applications, and provide the insights needed to comply with evolving data regulations.

866-837-4827



Splunk Inc. is the market leader in analyzing machine data to deliver Operational Intelligence for security, IT and the business. Splunk® software provides the enterprise machine data fabric that drives digital transformation. More than 13,000 customers in over 110 countries use Splunk solutions in the cloud and on-premises.

855-3-SPLUNK
855-377-5865



FireEye provides real-time threat protection without the use of signatures to protect an organization across the primary threat vectors and across the different stages of an attack life cycle. The core of the FireEye platform is a virtual execution engine, complemented by dynamic threat intelligence, to identify and block cyber attacks.

877-9-NO-MALW
877-966-6259



Dell is a leader in enabling government agencies to transform their operations and deliver IT as a service. Through innovative products and services, Dell accelerates the journey to cloud computing, helping IT departments store, manage, protect and analyze information in a more agile, trusted and cost-efficient way.

866-DELL-2-GO
866-335-5246



F5 Networks helps government organizations create an agile IT infrastructure that aligns with mission-critical demands. With F5 solutions in place, organizations gain strategic points of control wherever information is exchanged, from client devices and the network to application servers, data storage and everything in between.

877-95-F5GOV
877-953-5468



Red Hat understands that government agencies demand performance, transparency and value—and that's exactly what Red Hat offers. As the standard for Linux in governments, Red Hat's cloud, virtualization, storage and platform solutions bring freedom, collaboration and the power of open source to all government agencies.

877-RHAT-GOV
877-742-8468



Adobe revolutionizes how agencies engage with ideas and information, transforming and extending government services to provide a richer, more productive, and trusted experience with constituents, personnel, and the military. Adobe helps government deliver information to the edge – anytime, anywhere, and through any medium.

877-99ADOBE
877-992-3623



Salesforce is the enterprise cloud computing leader dedicated to helping companies and government agencies transform into connected organizations through social and mobile technologies. Since launching its first service in 2000, Salesforce's list of over 150,000 customers spans nearly every industry worldwide.

877-SFDC-007
877-733-2007



Google Cloud is a trusted technology leader who understands how to help agencies transition from legacy architectures and utilize their data to fuel true mission success. Google Cloud provides cloud-native infrastructure with layered security, machine learning and analytics at web-scale to rapidly innovate and advance agency goals.

844-55-GOOGLE
844-554-6645



SAP sets a new standard for innovation and performance in the public sector with integrated solutions that apply database technology, business analytics, applications, cloud computing and mobility to solve IT challenges. SAP brings intelligent ideas to the public sector that achieve mission-critical operations.

888-SAP-1GOV
888-727-1468



Micro Focus Government Solutions supports the needs of the U.S. public sector. Micro Focus Government Solutions' agile and modern software helps solve mission-critical IT challenges. Micro Focus Government Solutions is a purpose-built, U.S. based company that is committed to helping public sector organizations' mission.

888-554-7468

COMPLEMENTARY SOLUTIONS

VMWARE	10iG Technology, Arista, ClearCube, HYCu, Hytrust, Imprivata, Ivanti, Lightbend, Liquidware, NCS, Nutanix, Puppet, Rubrik, Teradici
SPLUNK	AcAlvio, Corelight, Cynerio, Discovered Intelligence, Exiger, Expanse, Gemini, Infinidat, PencilData, Qmulos, RedFactor, Rhondos, SMS 360, Syncsort, Vectra
OPEN SOURCE	Acquia, Alfresco, Anchore, Ansible, CloudBees, Cloudera, Confluent, Databricks, Digital.ai, EDB, Elastic, ForgeRock, GitLab, GroundWork, HashiCorp, Hitachi, Jboss, Liferay, Lucidworks, MongoDB, Neo4j, OpenShift, OpenStack, Orion Labs, Red Hat, Red Hat Hyperconverged Infrastructure, Red Hat Mobile App Platform, Red Hat Satellite, Red Hat Storage, Red Hat Virtualization, Sonatype, Zimbra
SAP	Acsis, Adobe, AlertEnterprise, Apex, Apigee, Ariba, BMC, ClockWork, Cloudera, Dassian Strategic Solutions, Datawatch, Dell EMC, GB&Smith, GoSecure, Greenlight Technologies, LC, Micro Focus, NimbleStorage, NS2, NS2 Labs, Onapsis, PingIdentity, Precise, Progress, Red Hat, Resilient, SAP, SAP + Qualtrics, SAP Concur, SAP SuccessFactors, Vmware, Volume Integration
SERVICENOW	3CLogic, Apptio, Bravium, Dtech Apps, MobiChord, Mobile Reach, NNT, Nuvolet, Pagerduty, Platcore, Stave, Uxstorm

SOLUTION VERTICALS

CLOUD COMPUTING	4iQ, A Cloud Guru, Accela, Accellion, Aconex, Acquia, Adobe, Akamai, Alfresco, Anaplan, Apptio, Aqua, AWS, Axway, BlackBerry, BlackMesh, Box, Brightcove, C3, Celect, CIS, CipherCloud, CloudBolt, CloudCheckr, Clariti, ConnectSolutions, CyberSponse, DarkOwl, Dell EMC, Denodo, Digital Realty, Digital.ai, DocuSign, Druva, Exterro, FireEye, Frame, Genesys, Google Cloud, Granicus, GroundWork, HashiCorp, Hootsuite, Hypori, Hytrust, Ipsilon, Jive, LinkedIn, Lookout, McAfee, Micro Focus Government Solutions, Microsoft, Neustar, New Relic, Nutanix, Okta, Open Text, OSISO, Outsystems, Paxata, Phish Line, Proofpoint, QTS, Qualtrics, Qualys, Rackspace, Red Hat, Salesforce, SAP NS2, Saviynt, Secureworks, ServiceNow, Slack, Smartsheet, Socrata, Softlayer, Software Government Solutions, SolarWinds, Solix, Splunk, SpringCM, SwiftStack, Symantec, Teradici, Terra Pixel, ThreatConnect, Trustwave, Twilio, VeraCode, Veritone, Virtru, Virtustream, Vmware, Vmware Airwatch, Voyager Labs, Zscaler
CYBERSECURITY	Accellion, AccessData, Agari, Akamai, Anomali, Aqua, Armis, Attivo Networks, Authentic8, Bastille, BeyondTrust, BlackBerry, Blancco, BluVector, Bromium, Centrify, CertiPath, Cofense, Contrast Security, CyberArk, CybernetIQ, Cylance, Dataguise, DataLocker, Digital Guardian, Druva, Dtex, Eclipsium, Entrust, Exabeam, F5, Fico, Fidelis, FireEye, Forcepoint, Forescout, ForgeRock, Fornetix, Fortinet, Forward, Gigamon, GlobalScape, HashiCorp, HID, Hytrust, iBoss, Identity Automation, Impreva, Infoblox, Information Security Corp., IronNet, Keeper, Kingston Technology, Lookout, McAfee, Mocana, Netskope, Neustar, Okta, OSISO, PaloAlto Networks, Ping Identity, ProofPoint, Qualys, Radiant Logic, RangeForce, Rapid7, Recorded Future, Remediant, RiskSense, RSA, SafeNet AT, SailPoint, Samsung, Saviynt, Secureworks, Securoix, SentinelOne, ServiceNow, SkyBox Security, SolarWinds, Splunk, Stealthbits Technologies, Symantec, Tempered Networks, Tenable Network Security, Thales, ThreatConnect, ThreatQuotient, Trend Micro, Tripwire, Trustwave, Tufin, Vailmail, Venafi, VMware, VMware Airwatch, Waterfall, White Canyon, Zeva, Zscaler, Wickr
AI & MACHINE LEARNING	Adobe, Alteryx, AWS, BlackBerry, C3.AI, Cloudera, Databricks, Dell, Eightfold.AI, Google, H2O.AI, HPE, Informatica, Kinetica, Kofax, Liquid, Micro Focus Government Solutions, Microway, Modzy, NS2, Nuance, Nutanix, NVIDIA, Omni Sci, piXlogic, Qlarion, Red Hat, Salesforce, SAP, Sensing, Snowflake, Splunk, Tableau, ThoughtSpot, UiPath, Veritone
MOBILITY & TELEWORK	10ZiG, Accellion, Acronis, Adobe, Akamai, Alfresco, AWS, BlackBag, BlackBerry, Box, Breezy, ClearCube, DataLocker, DocuSign, FireEye, Google Cloud, Kingston, Kofax, Liquidware, Lookout, Micro Focus Government Solutions, Mobile Reach, NCS, Orion Labs, Red Hat, Samsung, SAP, ServiceNow, Slack, SolarWinds, Symantec, Tactivo, Teradici, Vmware, Vmware Airwatch, Voxer Business
5G SOLUTIONS	Ciena, Dell Technologies, F5, Infinera, Intel, JMA, Nokia, Orion Labs, Paloalto, Red Hat, SAP, VMware
CUSTOMER EXPERIENCE & ENGAGEMENT	Accela, Acquia, Actiance, Adobe, Akamai, Alice Receptionist, Brightcove, DocuSign, ForgeRock, Genesys, Gov Events, GovLoop, Granicus, Hootsuite, Jive, LinkedIn, MarketResearch.com, Modria, New Relic, Northwoods, Nuance, Orion Labs, Qualtrics XM, ReadSpeaker, Salesforce, ServiceNow, Slack, Socrata, Software AG, Tableau, Text2Them, User1st, Zoom
IN-Q-TEL SOLUTIONS	Anomali, Apigee, Apptio, ArchSight, Basis Technology, BlackBag, Boundless, Box, Bromium, CipherCloud, Cloudant, Cloudera, Contrast, Cylance, Databricks, DataRobot, Delphix, Digital Reasoning, Endeca, Finch Computing, FireEye, Frame, Fusion-IO, geoiQ, GitLab, Hytrust, Ike, Immersive Wisdom, Initiate, Kofax, Language Weaver, Local Motion, Lookout, Lucidworks, memSQL, MetaCarta, Micro Focus Government Solutions, Mocana, Mongo DB, MotionDSP, NarrativeScience, Nicira, NovoDynamics, Okta, OmniSci, Optiolabs, Paxata, Pindrop, piXlogic, Platfora, Recorded Future, ReversingLabs, SDL, SilverTail, SitScape, Skytree, Socrata, Software Government Solutions, Sonatype, Tenable, Teradici, Terrago, Thetus Corp.
LAW ENFORCEMENT	4iQ, 802 Secure, AccessData, ADF Solutions, Adobe, Authentic8, AWS, Axon, Basis Technology, BlackBag, BlackBerry Cylance, CA Technologies, Cellebrite, Chainalysis, Darkowl, Ike, Measure, MotionDSP, Okta, piXlogic, PrecisionHawk, Qlarion, RealNetworks/SAFR, Recorded Future, SAP NS2, SkyX, Software Government Solutions, Sonim, Tableau, Trimble, Veritone, VMware, Voyager Labs, Wickr
FEDRAMP SOLUTIONS	Accellion, Accenture, Aconex, Acquia, Adobe, Akamai, Apptio, Armis, Atlassian, AvePoint, AWS, Axon, Axway, BlackBerry, BlackBerry Cyclance, BMC, Box, Centrify, CGI, CloudCheckr, Cofense, Colibra, ConnectSolutions, Contegix, CSRA, Decision Lens, Dell Boomi, Digital.ai, DocuSign, Druva, Effectual, Elastic, Exterro, Faction, FireEye, FM:Systems, Forcepoint, GDT, Google Cloud, Granicus, Hootsuite, IBM, ID.me, Infoblox, Informatica, IronNet, Ivanti, Lookout, McAfee, Medallia, Micro Focus Government Solutions, Microsoft, MongoDB, MuleSoft, Netskope, New Relic, Nintex, Nuance, Nutanix, Okta, PaloAlto Networks, Proofpoint, Qualtrics, Qualys, Rackspace, Red Hat, RSA, SailPoint, Salesforce, SAP NS2, Saviynt, SentinelOne, ServiceNow, Silo, Slack, SmartSheet, Snowflake, Socrata, Softlayer, Software AG, Splunk, Tenable, Vazata, Veracode, Veritone, Virtru, Virtustream, VMware, VMware Airwatch, Vyopta, Zoom, Zscaler
GEOSPATIAL	Accela, AeroCloud, Avenza, Ball, BigBear, CompassCom, CompassData, Digital Map, Faro, FM:Systems, GeoNorth, Google Cloud, ikeGPS, Immersive Wisdom, Intermap, Juniper, Labelbox, MapAnything, MapBox, Measure, NVIDIA, PercisionHawk, SKYX, TechSoft 3D, Terra Pixel, TomTom, Trimble, TVU, Vehicle Tracking Solutions
HEALTHCARE	Adobe, Ayasdi, BlackBerry, Bomgar, CA Technologies, Capsule, Cloudera, Colibra, Databricks, Dell EMC, Druva, F5, Fico, FireEye, Forescout, Fornetix, Gigamon, Google Cloud, Granicus, iLearningEngines, Imprivata, Kofax, Medigate, Micro Focus Government Solutions, MuleSoft, NCS, NetAbstraction, New Relic, Nimblestorage, Nuance, Nutanix, Nuvolet, Okta, Orion Labs, Qlarion, Red Hat, Salesforce, Samsung, SAP, ServiceNow, Socrata, Splunk, Symantec, Tableau, Trend Micro, Tripwire, Veritas, VMware, Wickr

CARAHSOFT CONTRACT VEHICLES

GSA SCHEDULE	70: GS-35F-0119Y, 738X: GS-02F-0263P
SEWP V	Group A Small: NNG15SC03B, Group D Other Than Small: NNG15SC27B
ESI BPA CONTRACTS	Adobe: N00104-09-A-ZF31, N00104-12-A-ZF31, NNX13AA89Z, HSHQDC-13-A-00039; CollabNet: HC1028-11-A-0100; Micro Focus Government Solutions: N00104-13-A-ZF46; Intel: W5P1J-15-D-0008; IronKey: HSTS05-12-A-MED002; Red Hat Linux: HC1028-14-A-0002; SAP: N00104-08-A-ZF43 ServiceNow: N00104-13-A-ZF47; Splunk: DE-IM0000789; Symantec: N00104-13-A-ZF45; VMware/Dell: W91QUZ-09-A-0003; ForeScout: #N66001-18-A-0005

Date: 8. Feb. 2021

Re: SHI International Corp 2021 Authorization Letter

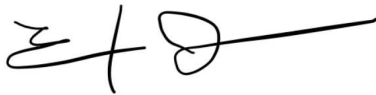
SHI International Corp
2 Riverview Dr.
Somerset, NJ 08873

To Whom It May Concern:

Red Hat, Inc. verifies that SHI International Corp is currently an Advanced Business Partner in the United States and Canada.

SHI International Corp is authorized to sell Red Hat and JBoss products or services that are available through distributors in the United States and Canada.

Regards,



Ernest Jones
VP, NA Partner Sales



Feb. 8, 2021

To Whom It May Concern:

This letter serves as official confirmation that, as of the date of this letter, SHI International Corp., registered with TAX Number 22-3009648, located at 290 Davidson Avenue, Somerset, NJ 08873, United States of America, is an authorized partner and reseller of Atlassian products and services (AMER) under the "Solution Partner" Program and as referenced in Section 12 of the Cloud Terms of Service available at: <https://www.atlassian.com/legal/cloud-terms-of-service> and Section 7.8 the Software License Agreement located at: <https://www.atlassian.com/legal/software-license-agreement>. For more information about the indicated Partner Program, please refer to: <https://www.atlassian.com/partners> or contact Atlassian at <https://www.atlassian.com/company/contact>.

A handwritten signature in black ink, appearing to read 'mtm', with a stylized flourish at the end.

Martin Musierowicz, Head of Global Channels

Atlassian Pty Ltd

Letter of Authorization

February 4, 2021

This letter confirms that Innovation SHI International Corp. is a Partner of BeyondTrust Corporation and authorized to sell BeyondTrust's hardware, software and services. SHI International Corp. is in good standing.

Sincerely,

Loretta Gaid

Loretta Gaid
VP, Legal



Citrix Partner Authorization Letter

Americas

March 26, 2018

SHI International Corp
290 Davidson Ave
Somerset, NJ 08873-4145
USA

To Whom It May Concern,

This letter is to confirm that SHI International Corp and Subsidiaries, Org ID 18272 of, Somerset, NJ is a PLATINUM Citrix Solution Advisor and is authorized by Citrix to resell all Citrix Products as well as associated maintenance from February 1st, 2018 through February 28, 2019.

Regards,

A handwritten signature in blue ink, appearing to read "D. Dobson", on a light blue background.

Douglas M. Dobson
Sr. Director, Americas Partner Accounts
Citrix Systems, Inc.



January 1, 2021

RE: Software House International (“SHI”) Letter of Authorization Reseller

To Whom It May Concern:

As of the date of this letter, FireEye, Inc. (“FireEye”) and its subsidiaries hereby affirms that Software House International (“SHI”) is an authorized reseller of FireEye Products and Services to U.S. state and local governments, as well as educational institutions within the United States, for all the Products and Services listed in FireEye’s current Price List, subject to the conditions below.

This authorization is affirmed pursuant to the Reseller Agreement between SHI and FireEye dated August 8, 2014, as amended from time to time. SHI must at all times be a FireEye reseller in good standing in accordance with that Reseller Agreement. If for any reason SHI’s contract with FireEye lapses or is terminated, the authorization under this letter shall immediately be revoked.

Sincerely,

Joe Zuccaro
Sr. Director, Contracts
FireEye, Inc.
joe.zuccaro@fireeye.com

cc: Chris O’Connell, FireEye National Partner Manager

23rd August 2021

SHI International Corp
290 Davidson Ave
Somerset, New Jersey 08873-4145
United States

Re: Authorized Designations for **SHI International Corp** as a Member of the McAfee Enterprise Partner Program

To Whom It May Concern:

Musarubra US LLC (“McAfee Enterprise”) confirms that as of today, **SHI International Corp** located in **United States** is a **Platinum** member of the McAfee Enterprise Partner Program **until 31st March 2022** subject to the ongoing reseller/manufacturer relationship between **SHI International Corp** and McAfee Enterprise. All **SHI International Corp** purchase orders for McAfee Enterprise-branded products shall be placed with an authorized distributor of McAfee Enterprise products.

Sincerely,



Kathleen Curry
SVP, Global Channels, OEM & Strategic Alliances



To whom it may concern

Date: **Oct.27, 2021**

Expiration: Dec.31, 2022

Progress Software Distribution Arrangements

Dear Sir / Madam,

I hereby confirm that as at the date of this letter, Tech Data ("Distributor") is an authorized distributor in North America of Progress Software Corporation ("Progress").

Distributor has been granted the right to sell, via its authorized channel partners, licenses for certain Progress software products, including the file transfer software product line MOVEit and the IT monitoring software product line WhatsUp Gold, and generally available support and maintenance services for those products.

It is the understanding of Progress that Distributor has authorized SHI , as a channel partner.

Where an end user in North America purchases annual Progress support and maintenance services through Distributor or its channel partner, Distributor or its channel partner will be responsible for providing first level support to those end users and Progress will provide second level support to Distributor.

The continued provision of Progress support and maintenance services are subject to Progress continuing to make such services generally available to its customers in relation to the Progress products purchased and such services being purchased by the end user. If, for any reason, the Distributor is no longer authorized by Progress to sell generally available support and maintenance services for the Progress products, Progress may offer to provide continued support and maintenance services (subject to the above conditions) either directly or through an alternate authorized distributor or reseller.

Signed, for and on behalf of **Progress Software Corporation:**

Signed:

A handwritten signature in black ink, appearing to read 'Stephen H. Faberman'.

Name: Stephen H. Faberman

Title: Chief Legal Officer

Progress Software Corporation
14 Oak Park Drive, Bedford, Massachusetts 01730 USA
Tel: 781 280 4000, www.progress.com



11/30/2021

To whom it may concern:

I hereby confirm that SHI International Corp has satisfied the requirements for demonstrating and validating their technical capabilities in the Microsoft Partner Network program.

SHI International Corp (MPNID: 1023126)
290 Davidson Ave
Somerset, NJ - 08873
United States

Competencies: Demonstrate technical capabilities in Microsoft products or technologies.

- Gold Application Development (Expires on 12/15/2021)
- Gold Application Integration (Expires on 12/15/2021)
- Gold Cloud Platform (Expires on 12/15/2021)
- Gold Cloud Productivity (Expires on 12/15/2021)
- Gold Collaboration and Content (Expires on 12/15/2021)
- Gold Communications (Expires on 12/15/2021)
- Gold Datacenter (Expires on 12/15/2021)
- Gold Data Analytics (Expires on 12/15/2021)
- Gold DevOps (Expires on 12/15/2021)
- Gold Enterprise Mobility Management (Expires on 12/15/2021)
- Gold Enterprise Resource Planning (Expires on 12/15/2021)
- Gold Messaging (Expires on 12/15/2021)
- Gold Project and Portfolio Management (Expires on 12/15/2021)
- Gold Security (Expires on 12/15/2021)
- Gold Small and Midmarket Cloud Solutions (Expires on 12/15/2021)
- Gold Windows and Devices (Expires on 12/15/2021)
- Silver Data Platform (Expires on 12/15/2021)



Advanced specializations: Validate technical capabilities to deliver specialized services in a specific solution area.

- Adoption and Change Management (Expires on 11/30/2022)
- Microsoft Windows Virtual Desktop (Expires on 9/29/2022)
- Teamwork Deployment (Expires on 10/26/2022)

Azure Expert Managed Service Provider: Validate expertise in end-to-end cloud lifecycle management including assessing, migrating, building, deploying, optimizing, and efficiently managing business solutions on Microsoft Azure.

- (Expires on 7/1/2022)

Best Regards,

A handwritten signature in black ink, appearing to read "Dan Truax".

Dan Truax
General Manager, Partner Digital Experiences and Programs

Microsoft Corporation

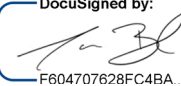
January 1, 2021

Re: Letter of Authorization

Dear Sir or Madam,

We hereby confirm that **SHI** is currently an authorized reseller, which can offer all of the SolarWinds software products and associated maintenance. If you have any additional questions, please do not hesitate to contact me.

Sincerely,

DocuSigned by:

F604707628FC4BA...

Jason Bliss
Executive Vice President &
General Counsel
SolarWinds Worldwide, LLC



January 10, 2021

To Whom It May Concern,

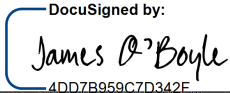
Re: **SHI International Corp.**

On behalf of Varonis Systems, Inc. (the "**Company**"), I hereby confirm that, as of the date of this letter, pursuant to that certain Reseller Agreement dated October 29, 2013, signed by and between the Company and SHI International Corp. (the "**Reseller**"), the Reseller is authorized to sell and distribute licenses for the Company's products (as well as associated support and professional services) in the US and Canada.

Based on our records the Reseller's principal offices are located at 290 Davidson Avenue, Somerset, NJ 08873.

Sincerely,

Varonis Systems, Inc.

By:  DocuSigned by:
4DD7B959C7D342F

Name and Title: James P. O'Boyle, Worldwide Senior VP Sales

Approved By legal  DocuSigned by:
8025A60BD2D74C6...

January 11, 2021

To Whom It May Concern,

Subject: Confirmation of Veritas Partner Force Program Membership Enrollment

This serves to confirm that SHI International Corp located at 290 Davidson Avenue, Somerset, NJ 08873 is a current member of the Veritas Partner Force Program (VPF).

SHI International Corp has met the membership requirements of a Veritas Platinum tier partner, is in good standing, and as published on the [Partner Locator](#).

SHI International Corp has rights to advertise its status as a partner under the VPF, provided that any such rights and obligations are carried out in accordance with, including but not limited to, the VPF Agreement entered into between Veritas Technologies LLC and SHI International Corp and any additional, applicable policies or guidelines contained on the Veritas [PartnerNet Portal](#).

Confirmation is as of today's date, January 11, 2021.

Sincerely,



Rebekah Ruiz
Channel Operations and Programs Manager
Americas Channel Sales Operations
Veritas Technologies LLC
Rebekah.Ruiz@veritas.com